

## TAMARA SOMERVILLE

CEO, POSI LOCK PULLER, INC.



Innovation, entrepreneurship and global leadership run in her genes. One of the top 100 women in manufacturing across the USA (as recognized by the Manufacturers Institute), winner of the North Dakota Exporter of the Year award and several other global recognitions to her belt, Tamara Somerville is a devoted champion and modern-day icon of women in leadership. This is one iron lady who travelled the world and fought her through in a male dominant industry to put North Dakota on the map.

A single mother to two, a loving daughter and sister, Tamara Somerville knows all too well how to fight the odds and push the envelope. She started off as a feisty stock broker in Florida in 1985, and made headways for nine years, before returning home to Cooperstown in 1993 to take over the family business and drive the global expansion of her father's (Dean Somerville's) innovative creation. The Cage became the Key – and so began the legends of Posi Lock Pullers.

Under Tamara's leadership, Posi Lock became the undisputed global leader in the power transmission and motion control (PT/MC) industry for heavy weight pullers. In 2002, she brought home the Export Achievement award by the U.S. Department of Commerce for its successful export activity. At that time only 13 companies in the USA had received this coveted award. Posi Lock was the first company in North Dakota to be recognized for this honor. Over her career, she helped Posi Lock win Prairie Business Top 50 businesses to work for; SBA Exporter of the Year Award; Prairie Business Top 25 Women in Business, and much more. In 2016, Tamara was recognized as one of the top 100 women in manufacturing across the USA.

As the CEO, Tamara is responsible for driving the international growth of the company, identifying and developing global distributor partnerships and strategic positioning of the brand and products. As one of the top strategic leaders of the EPTDA (EMEA Power Transmission & Distributors Association – [www.eptda.org](http://www.eptda.org)), Tamara is also deeply invested in raising awareness of the PT/MC industry to the young leaders – especially women in manufacturing – developing market and business intelligence for the member companies, and promoting the state of North Dakota on a personal and professional level.

Tamara is a woman on a mission of world domination! To call her a globetrotter is simply a yawn. She spends 60% of her life on a Delta flight somewhere. She is a foodie, who loves to read (250+ books a year), and is currently trying her hands on fishing and Spanish.

### About Posi Lock Pullers Inc.

For over 35 years, Posi Lock Puller Inc. has been providing consumers with top-of-the-line products and services. In 1974, Dean Somerville, founder of Posi Lock, was operating a machinery repair shop and a farming operation. Dean saw the need for a self-aligning, universal puller that would remove gears and bearings safely and quickly. With his inventive spirit and mechanical background, he developed the unique Posi Lock Safety Cage® design. The Posi Lock puller was immediately recognized as a significant advance in the gear and bearing puller industry, paving the way for future success; however, no company is without hardship and heartache.

Today, Posi Lock Puller, Inc. is a woman-owned business. Vice President Tamara Somerville, Dean's daughter, continues to develop strong international alliances around the globe. Under Tamara's leadership, Posi Lock became the undisputed global leader in the power transmission and motion control (PT/MC) industry for heavy weight pullers. In 2002, she brought home the Export Achievement award by the U.S. Department of Commerce for its successful export activity. At that time only 13 companies in the USA had received this coveted award. Posi Lock was the first company in North Dakota to be recognized for this honor. Over her career, she helped Posi Lock win Prairie Business Top 50 businesses to work for; SBA Exporter of the Year Award; Prairie Business Top 25 Women in Business, and much more. In 2016, Tamara was recognized as one of the top 100 women in manufacturing across the USA.

40 YEARS  
1978  
2018



ANNIVERSARY

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